STRATEGIC SOURCING:
The practice of analyzing spend and leveraging volume in order to gain maximum savings and service for the University.

RESULTS TO DATE:

- **OFFICE SUPPLIES**: 8-10% Annually
- **INBOUND FREIGHT**: 35% Annually
- **TRAVEL BOOKING**: 2% Annually
- **EXPENSE MGMT.**: Efficiency Gains
- **GIFT CARDS**: 1% Annually
- **CATERING**: Efficiency Gains
- **PROMO PRODUCTS**: 5% Annually
- **MGR’L REPORTING**: $1.7 Million

FOR MORE INFORMATION:

- Take a copy (or two!) of our handout
- Visit http://www.procurement.virginia.edu/