Acquisition of goods and services at the best value to meet specific department needs in terms of quality, quantity and service.

Type of cooperative arrangement, among several institutions, that aggregates demand to get lower prices from selected suppliers.

Combines the purchasing of commonly used supplies, equipment, and services in order to achieve more favorable pricing and more effective service.
Total University Spend FY14 by Category

- Personal Svcs: 58%
- Construction: 17%
- Supplies: 6%
- Services: 5%
- IT: 3%
- Travel: 3%
- OSP Subcontracts: 3%
- Equipment: 2%
- Catering/Business Meals: 1%
- Subscription & Dues: 1%

*Includes HS, SW, and WS MBUs
Excludes Hospital (Agency 209) Purchasing
What Can Procurement Address?

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal Svcs</td>
<td>58%</td>
</tr>
<tr>
<td>Facilities</td>
<td>17%</td>
</tr>
<tr>
<td>Supplies</td>
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<tr>
<td>Equipment</td>
<td>2%</td>
</tr>
</tbody>
</table>

23% of Total Expenditures (~$300M)

*Includes HS, SW, and WS MBUs
Excludes Hospital (Agency 209) Purchasing
Procurement-Addressable Commodities

**Laboratory Supplies:**
Currently under contract; slated for Phase 2 strategic procurement

**Office Supplies:**
Strategically Sourced in FY13-14

**Housekeeping Supplies:**
Slated for Phase 1 strategic procurement in FY15-16

*Includes HS, SW, and WS MBUs; Excludes Supplies for Resale and Hospital (Agency 209) Purchasing*
Procurement-Addressable Commodities

Inbound Freight:
Scheduled for Phase 1 Strategic Procurement in FY15-16

Promotional Products:
Scheduled for Phase 1 Strategic Procurement in FY15-16

Gift Cards:
Strategic solution encompasses Human Subject Payments; slated for Phase 1 Strategic Procurement in FY15-16.

*Includes HS, SW, and WS MBUs; Excludes Hospital & Patient Care Services, all Service Areas with spend < $1M, and all Hospital (Agency 209) Purchasing
Procurement-Addressable Commodities

Computers:
Currently strategically sourced. Scheduled for re-competition in Phase 2.

Voice Services:
Strategically sourced in FY11-14.

Computer Peripherals:
Scheduled for Phase 1 Strategic Procurement in FY15-16

Multi-Function Devices:
Currently strategically sourced. Scheduled for re-competition in Phase 2.

*Includes HS, SW, and WS MBUs
Excludes Hospital (Agency 209) Purchasing
Procurement-Addressable Commodities

**Travel - Booking:**
Scheduled for Phase 1 Strategic Procurement in FY16-17

**Travel – Expense Management:**
Scheduled for Phase 1 Strategic Procurement in FY16-17

*Includes HS, SW, and WS MBUs
Excludes Hospital (Agency 209) Purchasing
Procurement-Addressable Commodities

Equipment Repair & Maintenance:
Scheduled for Phase 1 Strategic Procurement in FY15-16

*Includes HS, SW, and WS MBUs; Excludes Hospital (Agency 209) Purchasing
**Copier and other equipment repair not covered under Strategic Procurement
Procurement-Addressable Commodities

Office Furniture:
Scheduled for Phase 1 Strategic Procurement in FY15-16

*Includes HS, SW, and WS MBUs
Excludes Hospital (Agency 209) Purchasing